

# Case Study:

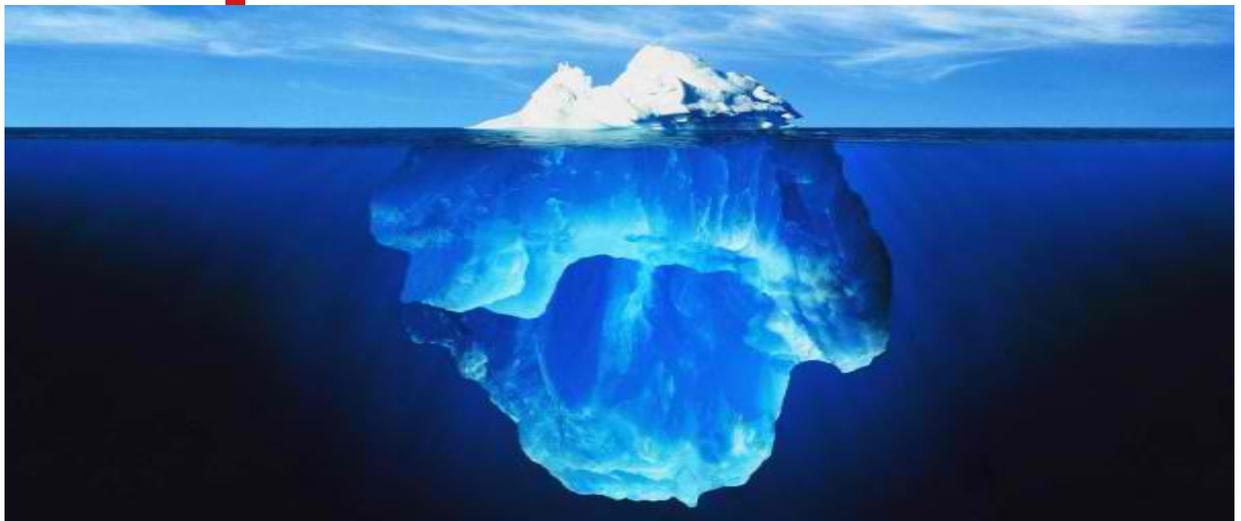
*Microsoft License Audit: How to prepare for an audit and protect the company from punitive costs*

TAC's Expertise-as-a-Service™ (EaaS™) is a breakthrough concept designed to provide today's IT organization of any size with a flexible, scalable, networked set of services, skills, and solutions.

## **Issue:**

The Client was notified that Microsoft was requesting that they work with their VAR on a Software Asset Management review, to be started in five days. The client company had never been through such a review before, and had numerous questions about preparation and legal obligations, but nobody in-house with the needed expertise to answer them.

The client wanted to protect itself from any punitive costs by making sure that they correct any issues and pay the vendor what they rightfully deserve, if they were not already doing so.



## **Solution:**

The client requested an Expert Phone Consultation with a TAC subject matter expert. Because the client request was extremely urgent, TAC had the client team on the phone for a ninety minute consultation with the SME within two days. The TAC expert reviewed the client's circumstances, provided meaningful information, actionable advice, and a "License Audit Response Plan" document.

## **Client Action:**

The client declined the Microsoft audit as advised by the TAC Expert, and instead asked for a SAM assessment by the VAR, the results to go directly to the client instead of Microsoft. This way, the client would have a "heads up" on their compliance, and would be able to make adjustments to come to compliance if needed before any "official" audit was performed.

**Contact TAC now to find out how to get the right answer to your question in the right context "right now."**



**TAC** The Advisory Council